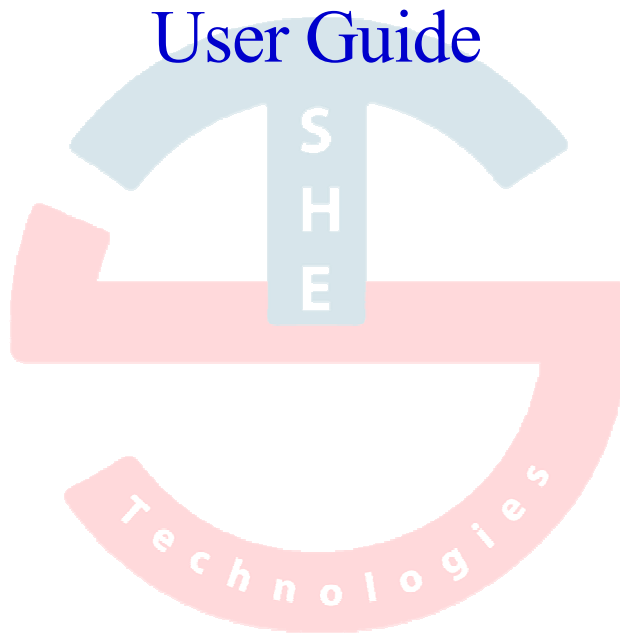




SHE Technologies

A Software, Web Development & Consultant Co.

Commission Module User Guide



Ver 5.6

Dated March 24, 2021

SHE Technologies

Ph. 042 3740 1143



SHE Technologies

A Software, Web Development & Consultant Co.

Table of Contents

Following are the Agent Commission User Guide in sections and can implement by reading respective section.

1.1. Define Dealer(s)	3
1.1.1. Define Dealer.....	3
1.2. Define Commission Criteria	4
1.3. Define Agreement(s)	5
1.4. Populate Agreement for registration(s)	6
1.5. Agent Commission Definition for a file	7
1.6. Commission Calculation	8
1.7. Commission Finalization	8
1.8. Pay Commission	9
1.9. Payment Finalize	10
1.10. Commission Reports	11



SHE Technologies

A Software, Web Development & Consultant Co.

1.1. Define Dealer(s)

1.1.1. Define Dealer

Maintenance → Administration & Parameters → Analysis Code

- Add analysis type “AGENT”

The screenshot shows the 'Misc. Parameters' window with the 'Analysis Types' tab selected. A table lists analysis types with columns 'Analysis Type', 'Analysis Description', and 'Analysis Category'. The first row shows 'AGENT' as the analysis type, 'AGENT' as the description, and 'Developers' as the category.

Analysis Type	Analysis Description	Analysis Category
AGENT	AGENT	Developers

- Add Analysis code “COMMAG”

The screenshot shows the 'Misc. Parameters' window with the 'Analysis Code' tab selected. The 'Analysis Type' dropdown is set to 'AGENT'. Below, a table lists analysis codes with columns 'Analysis Code' and 'Analysis Description'. The first row shows 'COMMAG' as the analysis code and 'Commission Agent' as the description.

Analysis Code	Analysis Description
COMMAG	Commission Agent

System → Developer AddOns → Developer-Commission → Agent Definition

- Select I.d. #
- Add analysis type “AGENT” and analysis code “COMMAG”

The screenshot shows the 'Members / Clients Information' window. The 'I.D./Membership No.' field is highlighted with a red box and contains the value '11111-111111-1'. The 'Member Name' field is also highlighted with a red box and contains the value 'ZAMEEN.COM'. The 'Analysis' tab is selected, and the 'Analysis Type' dropdown is set to 'AGENT' and the 'Analysis Code' dropdown is set to 'COMMAG'. The 'Business Type' dropdown is set to 'Individual' and the 'Gender' dropdown is set to 'Male'.

Analysis Type	Analysis Code	Business Type	Business I
AGENT	COMMAG	Individual	

A Dealer Zameen.com is defined as a commission agent



SHE Technologies

A Software, Web Development & Consultant Co.

1.2. Define Commission Criteria

Maintenance → Developer Add-ons → Developer Commission → Commission Criteria Definition

- Criteria No. i.e. 10
- Select **Percentage**, Detail Criteria Normally
- Receive Percent i.e. 10% (**Optional**)
- Link Criteria No. i.e. 1 (**Optional**)
- Criteria Name i.e. "10% Amount Received"
 - **Received %age from & to** i.e. (**when 10 to 100 % Received of Net Price**)
 - **Installment # From & To** i.e. (**1 to 999 for all installment**)
 - **Comm. %age** i.e. **5% of Net Price**

According to these criteria

- On 10% or more received of Net price
- the commission will be calculated 5% of Net Price

Sr.No.	Recv.%age From & To	Percent Of	Inst.# From	Inst. # To	Fix Amount	Comm.%age	Percent Of	
1	10.00	100.00	Net Price	1	999	.00	5.0000	Net Price



SHE Technologies

A Software, Web Development & Consultant Co.

1.3. Define Agreement(s)

Maintenance → Developer AddOns → Developer Commission → Define Contracts / Agreements

- Contract No. i.e. 1
- Contract Remarks i.e. Zameen
 - Commission Agent i.e. ZAMEEN.COM (See Point # 1.1)
 - %age i.e. 5% of Net Price
 - Criteria #. 10 (See Point # 1.2)

According to this contract commission of dealer (ZAMEEN.COM) will be calculated 5% of Net Price when 10% Amount is Received for a file.

Commission Contracts (w_dev_comm_contracts)

Branch Code: Swiss Mall Gulberg

Comm Contract No: 1

Contract Remarks: Zameen

Commission Contract Detail

Sr. No.	Commission Agent	Fixed Amt	%age	Percent OF	Pay Criteria	Comm Base	Base %age
1	ZAMEEN.COM	.00	5.0000	NETPR	10		.00





SHE Technologies

A Software, Web Development & Consultant Co.

1.4. Populate Agreement for registration(s)

System → Developer AddOns → Developer-Commission → Commission Contracts for Registration

- Write Contract No. i.e. 1 for Member Name "SALMAN"
 - (See point # 1.3 for contract no.)
- Click Button "Builder" to Copy "1" to down for all registration
- Click Button "Copy Commission Def" to populate the agreement information to registrations (files)

According to this process, commission contract will be populated in files.

Commission Definition (w_member_registration_comm_def)

Commission Definition

Branch Code: Swiss Mall Gulberg

Copy Commission Def.

Sr.No.	Reg.No.	Member Name	Block No	Plot No	Builder	Dealer	Staff / Others
1	1	SALMAN			1		
2	3466259	Asim Amjad	2ND F-	2F-3	1		
3	3766202	Muhammad Najeeb Alam	7TH F	714	1		
4	3766203	Muhammad Zahid	7TH F	709	1		
5	3766250	Muhammad Hussain Naseer	11TH F	1113	1		
6	3766251	Zain Ali	2ND F-	2F-11	1		

- See effect (Contract No.1 is showing in file)

Commission Definition for Agents (w_dev_agents_commission)

1 Branch: ZSK001 Booking ID / Reg # 3466259

Member ID & Name: 35200-9429751-1 Asim Amjad

Father/Husband: S/O Amjad Ali

NID/CNIC & Nationality: 35200-9429751-1 Pakistan DOB: 01/08/1994

Address: House No. 303/5, Block-C, DHA, Phase 8, Ex. Park V

Country: Pakistan City: Lahore

Ph.Off/Res/Mob: 0336-3333037 042-37281630

Email Address: asimamjad57@gmail.com

Quota Category: SHOPS

Size & Booking Dt: 17/05/2022

Floor & Shop: 2ND F- 2F-3

Unit Rate: 40,375 563.00

Total Price: 25,604,521.00

Add Price: .00 .00

Rebat Amt: .00 .00

SP. Rebat: .00 .00

Net/ SP. Price: 25,604,521.00

Booking Price: 50.00 12,802,261.00 Ext. Amt:

Commission Installments Oth. Amts. Analysis

Target/Base Amt: 25,000,000.00 Comm on Amt.: 7,681,355.80

Extra Amount of Target: 604,521.00 Extra Amount: .00

Sr.No.	Commission Agent	Fixed/Disc..	% age	Percent Of	Commission Amt.	Pay Criteria	Calculated
1	ZAMEEN.COM	.00	5.0000	Net Price	1,280,226.05	10	.00



SHE Technologies

A Software, Web Development & Consultant Co.

1.5. Agent Commission Definition for a file

System → Developer AddOns → Developer-Commission → Agent Commission Definition

- After last step this commission will be populated as defined in agreement
- This can be manually define as well for a single registration

Commission Definition for Agents (w_dev_agents_commission)

1 Branch: ZSK001 Booking ID / Reg #: 3466259

Member ID & Name: 35200-9429751-1 Asim Amjad

Father/Husband: S/O Amjad Ali

NID/CNIC & Nationality: 35200-9429751-1 Pakistan DOB: 01/08/1994

Address: House No. 303/5, Block-C, DHA, Phase 8, Ex. Park V

Country: Pakistan City: Lahore

Ph. Off/Res/Mob: 0336-3333037 042-37281630

Email Address: asimamjad57@gmail.com

Quota Category: SHOPS Size & Booking Dt: 17/05/2022

Floor & Shop: 2ND F- 2F-3

Unit Rate: 40,375 563.00

Total Price: 25,604,521.00

Add Price: .00 .00

Rebat Amt: .00 .00

SP. Rebat: .00 .00

Net/ SP. Price: 25,604,521.00

Booking Price: 50.00 12,802,261.00 Ext. Amt:

Commission Installments Oth. Amts. Analysis

Target/Base Amt: 25,000,000.00 Comm on Amt.: 7,681,355.80

Extra Amount of Target: 604,521.00 Extra Amount: .00

Sr.No.	Commission Agent	Fixed/Disc..	% age	Percent Of	Commission Amt.	Pay Criteria	Calculated
1	ZAMEEN.COM	.00	5.0000	Net Price	1,280,226.05	10	.00
2	ZAMEEN.COM	.00	5.0000	Net Price	1,280,226.05	20	.00
3	ZAMEEN.COM	.00	5.0000	Net Price	1,280,226.05	30	.00
4	ZAMEEN.COM	.00	50.0000	Extra Amount of Target	302,260.50	40	.00
		0.00			4,142,938.65		.00





SHE Technologies

A Software, Web Development & Consultant Co.

1.6. Commission Calculation

System → Developer AddOns → Developer-Commission → Commission Calculation

- Give Registration
 - i.e. 3466259
 - 0 to ZZZZZZZZZZ for all registrations
- Click Calculate Button
- Save

Commission Calculation

Branch Code: ZSK001

Registration From: 3466259

Registration To: 3466259

Calculate

Sr.No.	Reg. No	Member Name	Sr.No.	Actual Comm.	Final Comm.	Calculated	Current. Calc	Agent ID	Crite
1	3466259	Asim Amjad	1	1,280,226	1,280,226		1,280,226	11111-1111111-1	10
2	3466259	Asim Amjad	2	1,280,226	1,280,226		0	11111-1111111-1	20
3	3466259	Asim Amjad	3	1,280,226	1,280,226		0	11111-1111111-1	30
4	3466259	Asim Amjad	4	302,261	302,261		0	11111-1111111-1	40
Total :-				4,142,939	4,142,939	0	1,280,226		

1.7. Commission Finalization

System → Developer AddOns → Developer-Commission → Commission Finalization

- Click Finalize Button (Now Commission will be show in reports)

Commission Amount Calculation

Branch Code: Swiss Mall Gulberg

Finalization

Sr.No.	Reg. No	Member Name	Sr.No.	Actual Comm.	Final Comm.	Calculated	Current. Calc	Agent ID	C ^
1	1	SALMAN	1	100,000	0		0	11111-1111111-1	
2	1	SALMAN	2	100,000	0		0	11111-1111111-1	
3	1	SALMAN	3	100,000	0		0	11111-1111111-1	
4	1	SALMAN	4		0		0	11111-1111111-1	
5	3466259	Asim Amjad	1	1,280,226	1,280,226	1,280,226		11111-1111111-1	
6	3466259	Asim Amjad	2	1,280,226	0		0	11111-1111111-1	
7	3466259	Asim Amjad	3	1,280,226	0		0	11111-1111111-1	



SHE Technologies

A Software, Web Development & Consultant Co.

1.8. Pay Commission

Receipt & Payments → Member & Client Payments → Payments (Auto Entry)

- Id No. i.e. 13101-8115000-7
- Payment Against i.e. "Developer Commission"
- Project ID
- Date i.e. 21-02-2023
- Payment Mode i.e. "CASH"
- Amount i.e. 135,000/-
- Save

New Payments-Auto

Payment No: 5

ID No: 13101-8115000-7

Payment Against: Developer Commission

Date: 21/02/2023

Amount: 135,000.00

Net Paid: 135,000.00

Bank Code:

Instrument No:

Remarks: SALMAN NASEER

Project ID / Code: Swiss Mall Gulberg

OS. Balance: 1,745,442.75

Payment Mode: CASH

Tax (%age): .00

Tax Amount: .00

Payment From Ac No:

Instrument Date: 00/00/0000

Information

Payment No. ==> 5
Successfully Saved

OK

Sr.No.	Balance Type	Balance Amount	Adjusted Amt	Paid Amount	Transfer Amt	OS Amt to Pay	Tax Deducted
1	Developer Commission	1,745,442.75	.00	.00	.00	1,745,442.75	.00
Total :-		1,745,442.75	0.00	0.00	0.00	1,745,442.75	



SHE Technologies

A Software, Web Development & Consultant Co.

1.9. Payment Finalize

Receipt & Payments → Member & Client Payments → Payments Finalize

- Enter Payment # i.e. 5
- Save

Payment Finalization (w_payments_new_finalization)

Payment No:

ID No: 13101-8115000-7 Jahangir_Khan

Payment Against: Developer Commission Project ID / Code: ZSK001

OS. Balance: 1,745,442.75

Date: 21/02/2023 Payment Mode: CASH

Amount: 135,000.00 Tax (%age): .00

Net Paid: 135,000.00 Tax Amount: .00

Bank Code: Payment From Ac No:

Instrument No: Instrument Date: 00/00/0000

Remarks: SALMAN NASEER

Information

Payment No. ==> 5
Successfully Finalized

OK

Member Balances Adjusted Rebat Payments 2

Sr.No.	Balance Type	Balance Amount	Adjusted Amt	Paid Amount	Transfer Amt	OS Amt to Pay	Tax Deducted
1	Developer Commission	1,745,442.75	.00	.00	.00	1,745,442.75	.00
Total :-		1,745,442.75	0.00	0.00	0.00	1,745,442.75	

- See effect

Payment Finalization (w_payments_new_finalization)

Payment No:

ID No: 13101-8115000-7 Jahangir_Khan

Payment Against: Developer Commission Project ID / Code: ZSK001

OS. Balance: 1,610,442.75

Date: 21/02/2023 Payment Mode: CASH

Amount: 135,000.00 Tax (%age): .00

Net Paid: 135,000.00 Tax Amount: .00

Bank Code: Payment From Ac No:

Instrument No: Instrument Date: 00/00/0000

Remarks: SALMAN NASEER

Information

Payment already Finalized

OK

Member Balances Adjusted Rebat Payments 2

Sr.No.	Balance Type	Balance Amount	Adjusted Amt	Paid Amount	Transfer Amt	OS Amt to Pay	Tax Deducted
1	Developer Commission	1,745,442.75	.00	135,000.00	.00	1,610,442.75	.00
Total :-		1,745,442.75	0.00	135,000.00	0.00	1,610,442.75	



SHE Technologies

A Software, Web Development & Consultant Co.

1.10. Commission Reports

11-01-11 – File wise commission

Reports									
Swiss Mall Gulberg									
Commission Detail Report									
								Report ID: 110111	
								Page 1 of 5	
								Date: 16/11/2022 12:10:15	
								Print By: SU	
Sr. No.	Registration No	Member Name	Block No.	Plot No.	Net Price	Received	OS Amt.	Total Comm.	OS Comm.
1	1	SALMAN	-	-	2,000,000	0	2,000,000	300,000	300,000
2	3466259	Asim Amjad	2ND F-	2F-3	25,604,521	2,913,371	22,691,150	4,142,939	2,862,713
3	3766202	Muhammad Najeeb Alam	7TH F	714	16,511,000			2,476,650	2,476,650
4	3766203	Muhammad Zahid	7TH F	709	14,396,400	4,642,600	9,753,800	2,159,460	2,159,460
5	3766250	Muhammad Hussain Naseer	11TH F	1113	15,760,500	6,437,000	9,323,500	2,364,075	2,364,075

11-01-20 – Agent Commission + 11-01-21 – Commission Summary

Swiss Mall Gulberg		Report ID: 110120
Agent Commission Summary		Page 1 of 1
		Date: 16/11/2022
Agent ID:- 11111-1111111-1 ZAMEEN.COM		
Registration Status: ALL		
Total Sale:	85	
Total Sale Value:	1,717,741,561	
Total Received:	819,508,269	
Total Commission :	257,961,995	
Commission Paid	0	
Balance Commission:		
Total Commission:	257,961,995	
Commission Paid		
Total Invoice Till Date:	1,280,226	

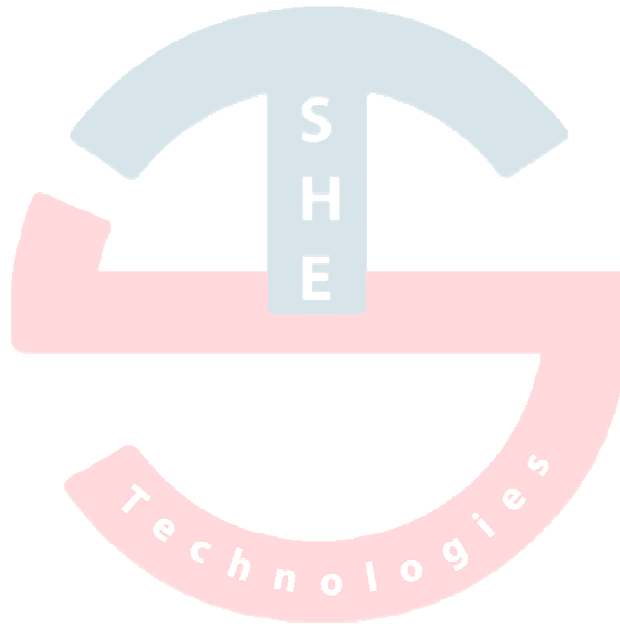


SHE Technologies

A Software, Web Development & Consultant Co.

11-01-61 – Agent wise Commission Detail (Calculated / Paid)

Swiss Mall Gulberg							Report ID :-	110161
Agent Wise Commission Detail							Date:-	16/11/2022
							Page:-	Page 1 of 1
Sr.No	Agent Name	No. Of Booking	Commission Amount Final	Calculated Commission	10% Tax Deduction	Commission Payable After Tax	Commission Paid	Balance
1	ZAMEEN.COM	85	257,961,994.65	1,280,226.05	128,022.61	1,152,203.45	.00	1,152,203.45
Total =>		85	257,961,994.65	1,280,226.05	128,022.61	1,152,203.45	0.00	1,152,203.45





SHE Technologies

A Software, Web Development & Consultant Co.

*** End of Document ***

