



Commission Module User Guide



Ver 5.6

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SHE Technologies

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1.1. Define Dealer(s)

1.1.1. Define Dealer

Maintenance → Administration & Parameters → Analysis Code

- Add analysis type “AGENT”

The screenshot shows a table with three columns: Analysis Type, Analysis Description, and Analysis Category. The first row contains 'AGENT' in the Analysis Type column and 'AGENT' in the Analysis Description column. The Analysis Category column shows a dropdown menu with 'Developers' selected.

Analysis Type	Analysis Description	Analysis Category
AGENT	AGENT	Developers

- Add Analysis code “COMMAG”

The screenshot shows a table with three columns: Analysis Code, Analysis Description. The first row contains 'COMMAG' in the Analysis Code column and 'Commission Agent' in the Analysis Description column. The Analysis Type column above the table shows a dropdown menu with 'AGENT' selected.

Analysis Code	Analysis Description
COMMAG	Commission Agent

System → Developer AddOns → Developer-Commission → Agent Definition

- Select I.d. #
- Add analysis type “AGENT” and analysis code “COMMAG”

The screenshot shows a form for 'Members / Clients Information'. The 'Analysis' tab is selected. In the 'Analysis Type' dropdown, 'AGENT' is selected. In the 'Analysis Code' dropdown, 'COMMAG' is selected. Other fields include I.D/Membership No (11111-1111111-1), Business Type (Individual), Member Name (ZAMEEN.COM), S/D/W Of (S/O), Current Address (MM ALAM ROAD, GULBERG III LAHORE), and various other personal and business details.

A Dealer Zameen.com is defined as a commission agent



1.2. Define Commission Criteria

Maintenance → Developer Add-ons → Developer Commission → Commission Criteria Definition

- Criteria No. i.e. 10
- Select **Percentage**, Detail Criteria Normally
- Receive Percent i.e. 10% (**Optional**)
- Link Criteria No. i.e. 1 (**Optional**)
- Criteria Name i.e. “10% Amount Received”
 - **Received %age from & to i.e. (when 10 to 100 % Received of Net Price)**
 - **Installment # From & To i.e. (1 to 999 for all installment)**
 - **Comm. %age i.e. 5% of Net Price**

According to these criteria

- On 10% or more received of Net price
- the commission will be calculated 5% of Net Price

The screenshot shows the 'Commission Criteria' window with the following details:

- Project ID: Swiss Mall Gulberg
- Criteria No: 10
- Calculate As: Percentage
- Processing Criteria: Detail Criteria
- Receive Percent: 10.00 %
- Link Criteria No: 1
- Fix Amount: .00
- Short Name: (empty)
- Criteria Name: 10% Amount Received

Below the main window, there are three buttons: Commission Schedule, Copy To, and Criteria's Members. A table is displayed:

Sr.No.	Recv.%age From & To	Percent Of	Inst.# From	Inst. # To	Fix Amount	Comm.%age	Percent Of
1	10.00	100.00	Net Price	1	999	.00	5.0000

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1.3. Define Agreement(s)

Maintenance → Developer AddOns → Developer Commission → Define Contracts / Agreements

- Contract No. i.e. **1**
- Contract Remarks i.e. **Zameen**
 - Commission Agent i.e. **ZAMEEN.COM** (See Point # 1.1)
 - %age i.e. **5% of Net Price**
 - Criteria #. **10** (See Point # 1.2)

According to this contract commission of dealer (ZAMEEN.COM) will be calculated 5% of Net Price when 10% Amount is Received for a file.

Commission Contracts (w_dev_comm_contracts)

Branch Code:	Swiss Mall Gulberg
Comm Contract No:	1
Contract Remarks:	Zameen

Commission Contract Detail

Sr. No.	Commission Agent	Fixed Amt	%age	Percent OF	Pay Criteria	Comm Base	Base %age
1	ZAMEEN.COM	.00	5.0000	NETPR	10		.00





1.4. Populate Agreement for registration(s)

System → Developer AddOns → Developer-Commission → Commission Contracts for Registration

- Write Contract No. i.e. 1 for Member Name “SALMAN”
 - (See point # 1.3 for contract no.)
- Click Button “Builder” to Copy “1” to down for all registration
- Click Button “Copy Commission Def” to populate the agreement information to registrations (files)

According to this process, commission contract will be populated in files.

Commission Definition (w_member_registration_comm_def)

Commission Definition

		Branch Code	Swiss Mall Gulberg				
		Copy Commission Def.			Builder	Dealer	Staff / Others
Sr.No.	Reg.No.	Member Name	Block No	Plot No	Builder	Dealer	Staff / Others
1	1	SALMAN			1		
2	3466259	Asim Amjad	2ND F-	2F-3	1		
3	3766202	Muhammad Najeeb Alam	7TH F	714	1		
4	3766203	Muhammad Zahid	7TH F	709	1		
5	3766250	Muhammad Hussain Naseer	11TH F	1113	1		
6	3766251	Zain Ali	2ND F-	2F-11	1		

- See effect (Contract No.1 is showing in file)

Commission Definition for Agents (w_dev_agents_commission)

1	Branch: ZSK001	Booking ID / Reg #: 3466259	<> >>																
Member ID & Name:	35200-9429751-1	Asim Amjad	Quota Category:																
Father/Husband:	S/O	Amjad Ali	Size & Booking Dt: SHOPS 17/05/2022																
NID/CNIC & Nationality:	35200-9429751-1	Pakistan	Floor & Shop: 2ND F- 2F-3																
Address:	House No. 303/5, Block-C, DHA, Phase 8, Ex. Park V																		
view Lahore.																			
Country:	Pakistan	City: Lahore	Unit Rate: 40,375 563.00 Sq																
Ph.Off/Res/Mob:	0336-3333037	042-37281630	Total Price: 25,604,521.00																
Email Address:	asimamjad57@gmail.com																		
Net/ SP. Price:	25,604,521.00																		
Booking Price:	50.00	12,802,261.00	Ext. Amt:																
Commission Installments Oth. Amts. Analysis																			
Target/Base Amt: 25,000,000.00		Comm on Amt.: 7,681,355.80																	
Extra Amount of Target: 604,521.00		Extra Amount: .00																	
<table border="1"> <thead> <tr> <th>Sr.No.</th> <th>Commission Agent</th> <th>Fixed/Disc..</th> <th>% age</th> <th>Percent Of</th> <th>Commission Amt.</th> <th>Pay Criteria</th> <th>Calculated</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>ZAMEEN.COM</td> <td>.00</td> <td>5.0000</td> <td>Net Price</td> <td>1,280,226.05</td> <td>10</td> <td>.00</td> </tr> </tbody> </table>				Sr.No.	Commission Agent	Fixed/Disc..	% age	Percent Of	Commission Amt.	Pay Criteria	Calculated	1	ZAMEEN.COM	.00	5.0000	Net Price	1,280,226.05	10	.00
Sr.No.	Commission Agent	Fixed/Disc..	% age	Percent Of	Commission Amt.	Pay Criteria	Calculated												
1	ZAMEEN.COM	.00	5.0000	Net Price	1,280,226.05	10	.00												



1.5. Agent Commission Definition for a file

System → Developer AddOns → Developer-Commission → Agent Commission Definition

- After last step this commission will be populated as defined in agreement
- This can be manually define as well for a single registration

Commission Definition for Agents (w_dev_agents_commission)

1	Branch: ZSK001	Booking ID / Reg #: 3466259	<>	Quota Category: Zoom			
Member ID & Name: 35200-9429751-1 Asim Amjad			Size & Booking Dt. SHOPS 17/05/2022				
Father/Husband: S/O Amjad Ali			Floor & Shop 2ND F- 2F-3				
NID/CNIC & Nationality: 35200-9429751-1 Pakistan DOB: 01/08/1994			Unit Rate: 40,375 563.00 S.F.				
Address: House No. 303/5, Block-C, DHA, Phase 8, Ex. Park V New Lahore.			Total Price: 25,604,521.00				
			Add Price: .00 .00				
			Rebat Amt: .00 .00				
			SP. Rebabt: .00 .00				
			Net/ SP. Price: 25,604,521.00				
			Booking Price: 50.00 12,802,261.00 Ext. Amt: .00				
Commission Installments Oth. Amts. Analysis							
Target/Base Amt: 25,000,000.00		Comm on Amt.: 7,681,355.80					
Extra Amount of Target: 604,521.00		Extra Amount: .00 %					
Sr.No.	Commission Agent	Fixed/Disc..	% age	Percent Of	Commission Amt.	Pay Criteria	Calculated
1	ZAMEEN.COM	.00	5.0000	Net Price	1,280,226.05	10	.00
2	ZAMEEN.COM	.00	5.0000	Net Price	1,280,226.05	20	.00
3	ZAMEEN.COM	.00	5.0000	Net Price	1,280,226.05	30	.00
4	ZAMEEN.COM	.00	50.0000	Extra Amount of Target	302,260.50	40	.00
					4,142,938.65		





1.6. Commission Calculation

System → Developer AddOns → Developer-Commission → Commission Calculation

- Give Registration
 - i.e. 3466259
 - 0 to ZZZZZZZZZZ for all registrations
- Click Calculate Button
- Save

Commission Calculation										
Branch Code:		ZSK001	Registration From:		3466259	Registration To:		3466259	Calculate	
Sr.No.	Reg. No.	Member Name	Sr.No.	Actual Comm.	Final Comm.	Calculated	Current. Calc	Agent ID	Crite	
1	3466259	Asim Amjad	1	1,280,226	1,280,226		1,280,226	11111-11111111-1	10	
2	3466259	Asim Amjad	2	1,280,226	1,280,226		0	11111-11111111-1	20	
3	3466259	Asim Amjad	3	1,280,226	1,280,226		0	11111-11111111-1	30	
4	3466259	Asim Amjad	4	302,261	302,261		0	11111-11111111-1	40	
Total :-				4,142,939	4,142,939	0	1,280,226			

1.7. Commission Finalization

System → Developer AddOns → Developer-Commission → Commission Finalization

- Click Finalize Button (Now Commission will be show in reports)

Commission Finalization										
Branch Code		Swiss Mall Gulberg	Finalization							
Sr.No.	Reg. No.	Member Name	Sr.No.	Actual Comm.	Final Comm.	Calculated	Current. Calc	Agent ID	Crite	Ch
1	1	SALMAN	1	100,000	0		0	11111-11111111-1		
2	1	SALMAN	2	100,000	0		0	11111-11111111-1		
3	1	SALMAN	3	100,000	0		0	11111-11111111-1		
4	1	SALMAN	4		0		0	11111-11111111-1		
5	3466259	Asim Amjad	1	1,280,226	1,280,226	1,280,226	0	11111-11111111-1		
6	3466259	Asim Amjad	2	1,280,226	0		0	11111-11111111-1		
7	3466259	Asim Amjad	3	1,280,226	0		0	11111-11111111-1		



1.8. Pay Commission

Receipt & Payments → Member & Client Payments → Payments (Auto Entry)

- Id No. i.e. 13101-8115000-7
- Payment Against i.e. "Developer Commission"
- Project ID
- Date i.e. 21-02-2023
- Payment Mode i.e. "CASH"
- Amount i.e. 135,000/-
- Save

New Payments-Auto

Payment No: 5	
ID No: 13101-8115000-7	Jahangir_Khan
Payment Against: Developer Commission	Project ID / Code: Swiss Mall Gulberg
Date: 21/02/2023	OS. Balance: 1,745,442.75
Amount: 135,000.00	Payment Mode: CASH
Net Paid: 135,000.00	Tax (%age): .00
Bank Code:	Tax Amount: .00
Instrument No:	Payment From Ac No:
Remarks: SALMAN NASEER	Instrument Date: 00/00/0000

Information

Payment No. ==> 5
Successfully Saved

Member Balances | Refunded Files | Adjusted | Rebat Payments |

Sr.No.	Balance Type	Balance Amount	Adjusted Amt	Paid Amount	Transfer Amt	OS Amt to Pay	Tax Deducted
1	Developer Commission	1,745,442.75	.00	.00	.00	1,745,442.75	.00
Total :-		1,745,442.75	0.00	0.00	0.00	1,745,442.75	

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1.9. Payment Finalize

Receipt & Payments → Member & Client Payments → Payments Finalize

- Enter Payment # i.e. 5
- Save

Payment Finalization (w_payments_new_finalization)

Payment No:	5	
ID No:	13101-8115000-7	Jahangir_Khan
Payment Against:	Developer Commission	Project ID / Code: ZSK001
Date:	21/02/2023	OS. Balance: 1,745,442.75
Amount:	135,000.00	Payment Mode: CASH
Net Paid:	135,000.00	Tax (%age): .00
Bank Code:		Tax Amount: .00
Instrument No:		Payment From Ac No:
Remarks:	SALMAN NASEER	

Information

Payment No. ==> 5 Successfully Finalized

OK

Member Balances | Adjusted | Rebate Payments | 2

Sr.No.	Balance Type	Balance Amount	Adjusted Amt	Paid Amount	Transfer Amt	OS Amt to Pay	Tax Deducted
1	Developer Commission	1,745,442.75	.00	.00	.00	1,745,442.75	.00
Total :-		1,745,442.75	0.00	0.00	0.00	1,745,442.75	

- See effect

Payment Finalization (w_payments_new_finalization)

Payment No:	5	
ID No:	13101-8115000-7	Jahangir_Khan
Payment Against:	Developer Commission	Project ID / Code: ZSK001
Date:	21/02/2023	OS. Balance: 1,610,442.75
Amount:	135,000.00	Payment Mode: CASH
Net Paid:	135,000.00	Tax (%age): .00
Bank Code:		Tax Amount: .00
Instrument No:		Payment From Ac No:
Remarks:	SALMAN NASEER	

Information

Payment already Finalized

OK

Member Balances | Adjusted | Rebate Payments | 2

Sr.No.	Balance Type	Balance Amount	Adjusted Amt	Paid Amount	Transfer Amt	OS Amt to Pay	Tax Deducted
1	Developer Commission	1,745,442.75	.00	135,000.00	.00	1,610,442.75	.00
Total :-		1,745,442.75	0.00	135,000.00	0.00	1,610,442.75	



1.10. Commission Reports

11-01-11 – File wise commission

Reports								
Swiss Mall Gulberg Commission Detail Report								Report ID: 110111
								Page 1 of 5
								Date : 16/11/2022 12:10:15
								Print By : SU
Sr. No.	Registration No	Member Name	Block No.	Plot No.	Net Price	Received	OS Amt.	Total Comm.
1	1	SALMAN	-	-	2,000,000	0	2,000,000	300,000
2	3466259	Asim Amjad	2ND F-	2F-3	25,604,521	2,913,371	22,691,150	4,142,939
3	3766202	Muhammad Najeeb Alam	7TH F	- 714	16,511,000			2,476,650
4	3766203	Muhammad Zahid	7TH F	- 709	14,396,400	4,642,600	9,753,800	2,159,460
5	3766250	Muhammad Hussain Naseer	11TH F	- 1113	15,760,500	6,437,000	9,323,500	2,364,075
								Final Comm. OS Comm.

11-01-20 – Agent Commission + 11-01-21 – Commission Summary

Swiss Mall Gulberg Agent Commission Summary		Report ID: 110120
		Page 1 of 1
		Date: 16/11/2022
Agent ID:- 11111-1111111-1 ZAMEEN.COM		
Registration Status: ALL		
Total Sale: 85		
Total Sale Value: 1,717,741,561		
Total Received: 819,508,269		
Total Commission : 257,961,995		
Commission Paid 0		
Balance Commission:		
Total Commission: 257,961,995		
Commission Paid		
Total Invoice Till Date: 1,280,226		



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11-01-61 – Agent wise Commission Detail (Calculated / Paid)

Swiss Mall Gulberg Agent Wise Commission Detail							Report ID :- 110161	Date:- 16/11/2022	Page:- Page 1 of 1
Sr.No	Agent Name	No. Of Booking	Commission Amount Final	Calculated Commission	10% Tax Deduction	Commission Payable After Tax	Commission Paid	Balance	
1	ZAMEEN.COM	85	257,961,994.65	1,280,226.05	128,022.61	1,152,203.45	.00	1,152,203.45	
Total =>		85	257,961,995	1,280,226.05	128,022.61	1,152,203.45	0.00	1,152,203.45	





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